



STP Overview
April 2018

How STP fits into BAT's Approach



LEAF FOOTPRINT



Focus on cost, quality and sustainability

Leaf Supplier Manual

Supplier Code of

Conduct

SUSTAINABLE TOBACCO PROGRAMME



Industry programme

Supplier monitoring – annual assessments and action plans

Independent site review every 3 years

THRIVE (SAFL)



BAT programme

Holistic view

Focus on farmers and communities



STP

BRITISH AMERICAN TOBACCO

What does it do?

- Drives ownership of sustainability goals down to suppliers
- Creates value for suppliers and farmers and their communities
- Manages risk and promotes continuous improvement through corrective action plans
- BAT internally defines high-risk as score below 60%

What is it and how does it work?

- Operates across 52 countries, 180 Suppliers and 5 million farmers
- Built-in best practice identification and continuous improvement
- Self-entry of data on-line with 1000+ data points
- Farm, factory & supply chain assurance programmes
- Annual self-assessments for all suppliers and an external review every 3 years by ABSustain.



OPERATING MODEL

Data entry by suppliers including improvement plans



Detailed reports include benchmarking

CROP

And described the successive of the control operators and a second considerable of the successive of the control operators and the control operators are control operators and the control operators are control operators and the control operators and the control operators are control operators and the control operators and the control operators and the control operators are control operators and the control operators and the control operators and the control operators are control operators and the control operators and the control operators are control operators and the control operators and the control operators are control operators and control operators are control operators and control operators are control operators and control operators

| MARKET PROPERTY. | - | 700 |
|-------------------------|--------|------|
| 11 miles | 189.11 | 195 |
| () melanical analysis | 100 | 100 |
| 40 to seem | .00 | 900 |
| to representational and | 1000 | 1900 |
| 40 more received | 75.1 | 100 |
| (A TOPY TOTAL) | 619, | 170 |
| Mis. | 890 | 75 |

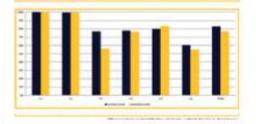
77%

95%

CHARLES WE WINDOWS

Any processors for any transfer on the factor and complete processors of the processor of the processors of the processo

the case have been real particular of the real and control to the property and an excepting transfer a paperty of the property of the case of the case

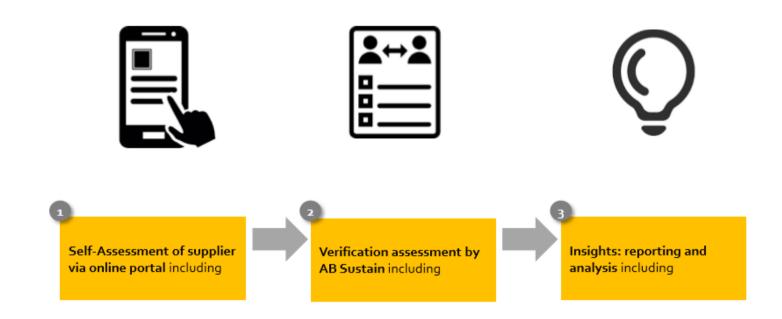


Online data collection

Basis for Continuous Improvement Quality control & assurance

Reporting up & down supply chain Assurance by our team of UK trained auditors







Self-Assessment of supplier via online portal including

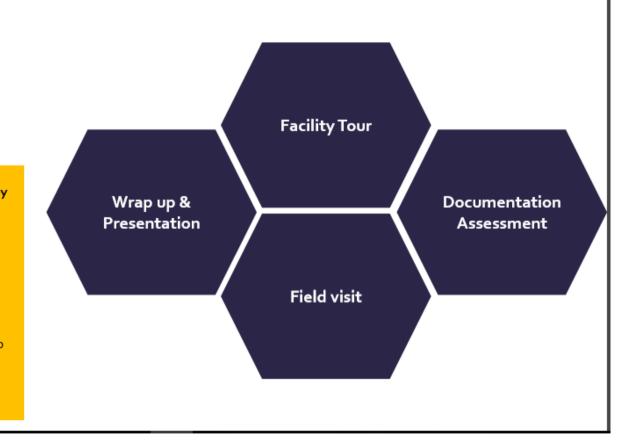
- How to guides
- · Training content
- STP Questionnaires
- · YoY Global Supplier data
- Secure data exports





Verification assessment by AB Sustain including

- STP documentation assessment
- Field Visits
- Facility Visits
- Pre-planned with supplier 6 months ahead, in line with crop calendar





3

Insights: reporting and analysis including

- Review, annual, risk based reporting
- Supplier vs Assessor comparisons
- Performance summary by STP Pillar
- Farm & Processing visit findings
- Farm & Processor improvement areas



STP - Agronomy Criteria and issues covered

Accidents

Fire & Emergency Response

Evacuation

First Aid & Medical Facilities

Facility Security



| on Agrener | ny emena ana | 1133063 6616166 | BRII |
|-----------------------|--------------|-----------------|--------------|
| GOVERNANCE | FACILITIES | ENVIRONMENT | PEOPLE |
| Company Policies | Key Criteria | Voy Critoria | Kov Critoria |
| Documented Procedures | Emissions | Key Criteria | Key Criteria |
| | Hygiene | | |

Hazardous Materials & Biohazards Records

New Processes & Equipment **Business Integrity**

Facility Safety

Implementation of STP Guards & Protection

Stakeholder Engagement

Training of Key Personnel

Traceability

Economic Viability of Farmers

Disposal of Waste

Emissions

Fuel & Chemical Storage

Permits & Operating Licenses

Reduction in Consumption of Natural Resources & GHGs

Terms of Employment

Training

Appraisal

Labour Codes & Conventions

Wellbeing & Community



Thank you **BRITISH AMERICAN** Товассо